

# Your partner in industrial automation

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Where we are

Our products

Our solutions

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# Who we are



### Mission

We contribute for a sustained effort of modernization and reinforcement of the Portuguese Industry through Automation and Robotics. Our goal is to improve people's lives by giving them the opportunity to spend their time on activities of greater value and personal fulfilment.

### **Vision**

Our vision is to be the best within the smallest companies in the global market, in which it operates (VN <15M €), to be the largest and most profitable company (EBITDA> 20%), to remain as **one of the 3 best companies to work for** and a real Robotics and Automation School.

### Values

#### **KNOWLEDGE**

ownership: I accept
my role with a high sense
of responsibility and
commitment watching over
the welfare to my colleagues
and of our organization.

**RESPECT:** My freedom finishes when it conflicts with the freedom of others.

### **Performance and Empathy:**

My behaviour and the quality of my work impact on the success of my team's work as well as on the happiness of our colleagues and customers.

#### **HUMILITY**

#### **SUSTAINED**

IMPROVEMENT: I am not better than others and every day I try to develop my personal skills as a professional and as a colleague by having a critical and dynamic attitude.

**FLEXIBILITY:** I realize that I only develop myself if I leave my comfort zone and accept change to improve people, products, and processes.

### KNOWLEDGE FOCUSED IN ACTION

I look for Knowledge as the foundation of my personal development and future as well as the company's mission.

**ACTION:** I realize that Knowledge is only strength if it is applied to come up with solutions.

consistence: I do not accept and I will never answer 'I don't know!' There are only 2 possible answers: 'I know' or 'I will know!'

#### **HAPPINESS**

I understand work as
a source of happiness
because it allows me to
develop my personal skills
and to work together for a
common purpose. Even in a
professional and demanding
workplace, we can all
contribute for a pleasant,
relaxed, and respectful
working environment.



### Certificates

### **Integrated Management System (IMS)**

FLUIDOTRONICA has established an Integrated Management System (IMS) based on good management practices that result mainly from the implementation of standards ISO 9001 and NP 4457 by which the company is certified.

The Integrated Management System (IMS) represents a strategic decision of our organization that is committed to work according to specified requirements to increase efficiency and to reach high levels of performance of activities in finding innovative solutions. In addition, the IMS provides a greater flow and an organizational process approach to increase the effectiveness and efficiency of services and thus improving the overall performance of our company.

### **Certification of the Quality Management System**

In 2015, FLUIDOTRONICA obtains the **Certification of the Quality Management System (ISO 9001)**, which was updated in 2017 to the new standard **ISO 9001:2015**.



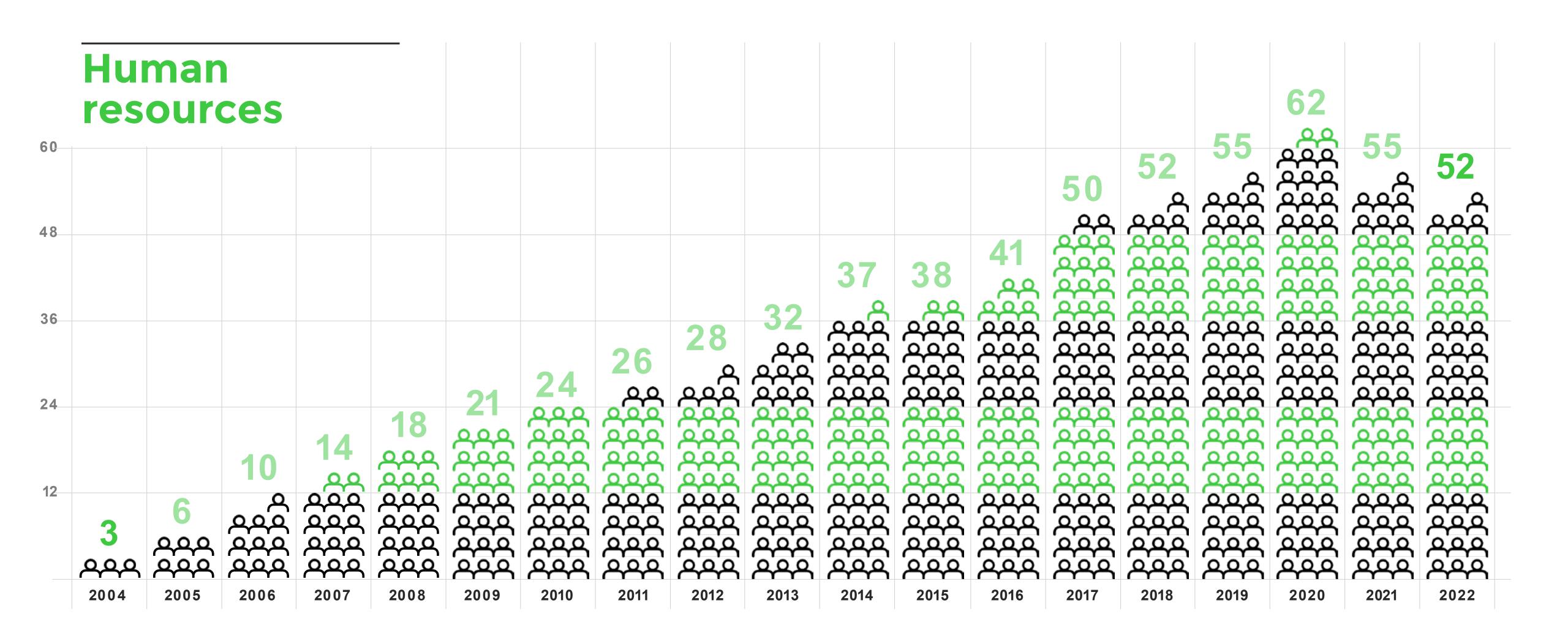
### Research and Development Research and Innovation System

In 2019, FLUIDOTRONICA was certified under the Research, Development, and Innovation System (IDI), according to the Portuguese standard NP 4457:2007.





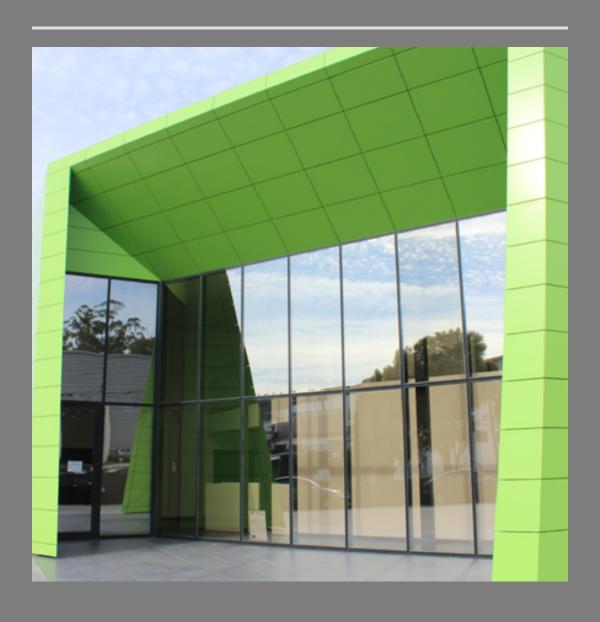




# 4400 m<sup>2</sup> facilities

FLUIDOTRONICA has facilities with 4400m2 divided into commercial, social, warehouse and production areas. Besides a permanent showroom, we also have several meeting and training rooms at the disposal of our partners. Our production is provided by several productive processes, ranging from conventional machining to 3D printing, as well as many other necessary processes for the good performance of our activity.







# Whereweare



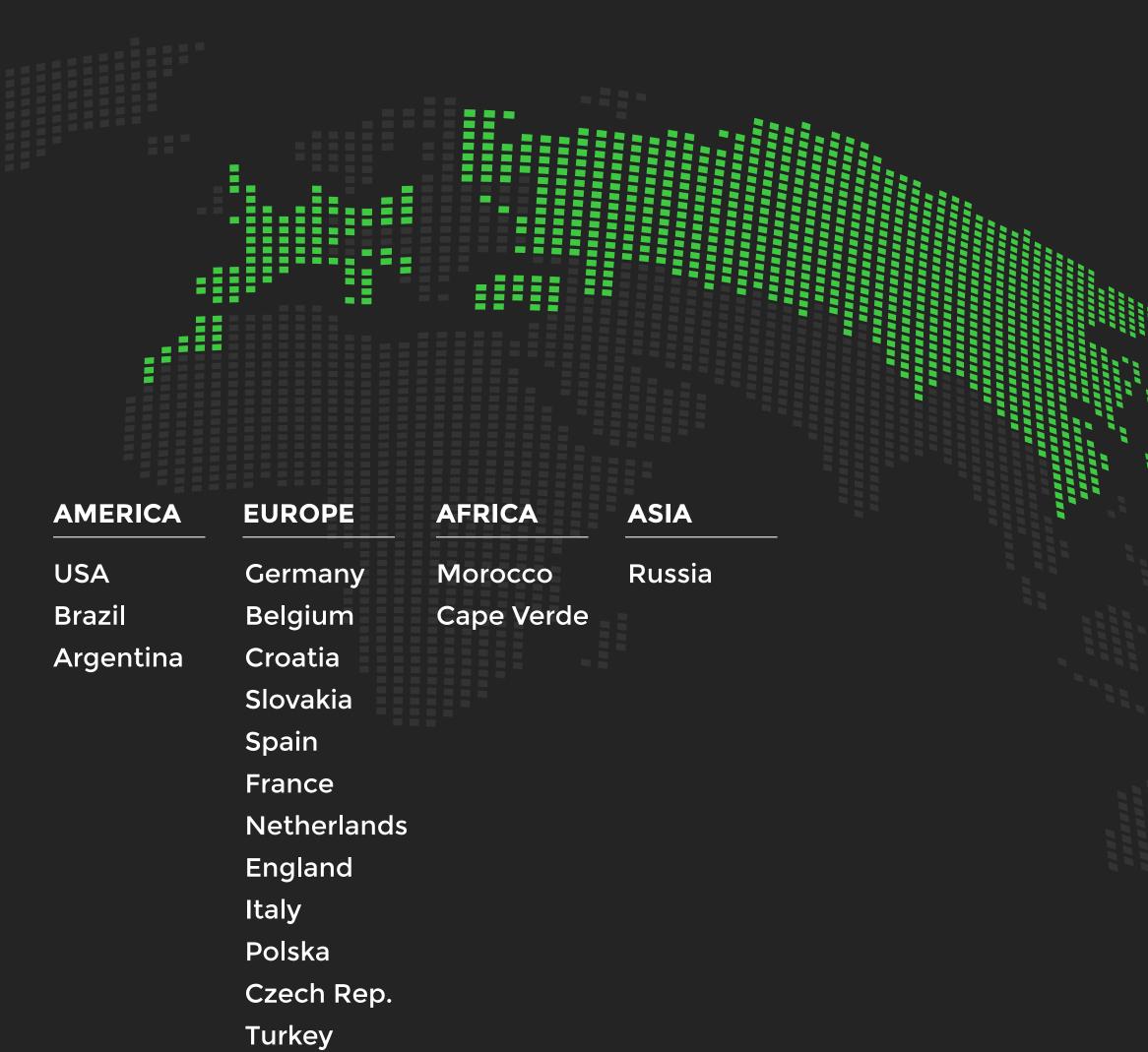
### Headquarters

RUA ZONA INDUSTRIAL
DA OURIÇOSA, 125
UL- OLIVEIRA DE AZEMÉIS
PORTUGAL



# Where we already export





# Qur products



### **Products**

We are the Portuguese representatives of major brands in the area of industrial automation. These brands offer a wide variety of products ranging from the aluminium profile to indexing tables, including vacuum cups and linear axes.





**ALUMINIUM PROFILE** 





VACUUM COMPONENTES PARA MÃOS PRESAS (EOAT)





INDEXING TABLES AND PRECISION POSITIONING SOLUTIONS





JAKA Robotics





FEEDING TECHNOLOGY

### SIÖGER AUTOMATION



SCREWDRIVING &
FASTENING SYSTEMS WITH
AUTOMATIC FEEDING

### KOLVER



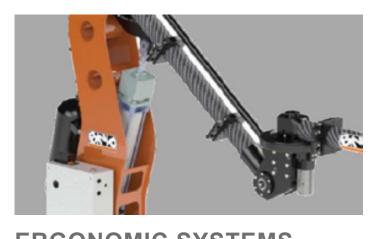
PRECISION ELECTRIC SCREWDRIVERS

### Cleco



ELECTRICAL AND PNEUMATIC AUTOMATIC SCREWDRIVERS & TOOLS





**ERGONOMIC SYSTEMS** 





DRILLING, TAPPING AND MILLING





LINEAR POSITIONING POSICIONAMENTO



### **Products**

We are the Portuguese representatives of major brands in the area of industrial automation. These brands offer a wide variety of products ranging from the aluminium profile to indexing tables, including vacuum cups and linear axes.

### HepcoMotion® ADVANCED LINEAR SOLUTIONS



LINEAR MOTION
COMPONENTS AND
LINEAR GUIDES





OMNIDIRECTIONAL SPHERES





### ALUMINIUM PROFILE

**Profile system** 

Linear system

Workplace systems | Assembly lines

Conveyor technology (belt, rollers, timing belt, etc.)

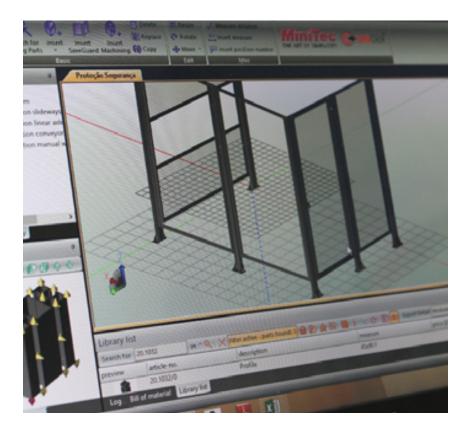
Safety systems

Structures and special solutions











### VACUUM & END-OF-ARM-TOOLING

Vacuum cups and accessories

Vacuum components

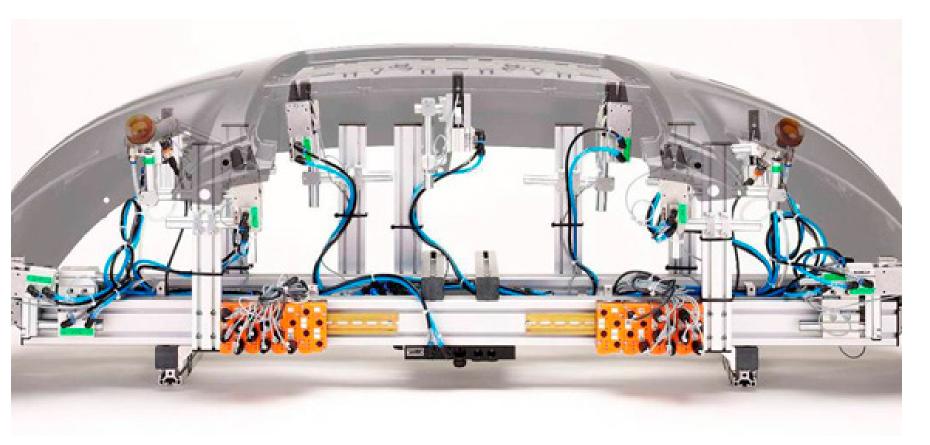
**End-of-Arm-Tooling** 

Handling systems

Vacuum grippers | Grippers | Air nippers

FIPALift - lifting devices











# INDEXING TABLES AND PRECISION POSITIONING SOLUTIONS

Freely programmable indexing tables

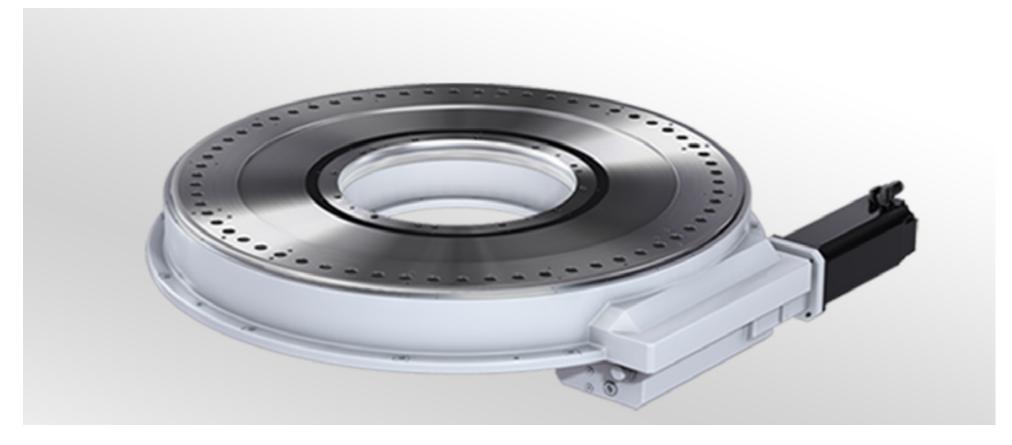
Fixed station Indexing tables

Linear axes

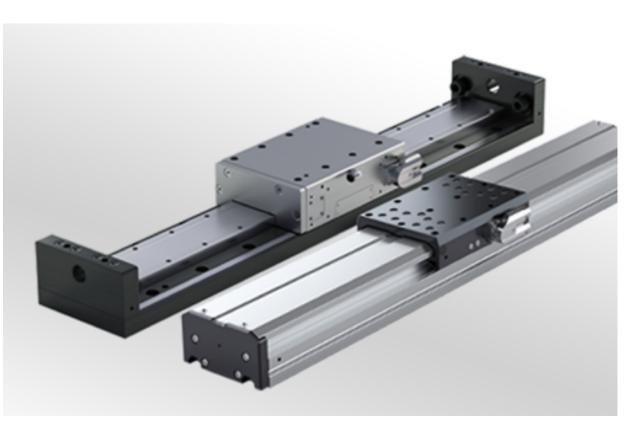
Handling systems

**Customer-specific solutions** 

Clean room range - WEISS Cleanroom















### **JAKA Robotics**

**Remote assistance** 

Work safety and flexibility

Open ecosystem tri-co interaction





### FEEDING TECHNOLOGY

Vibratory | centrifugal feeders

Cylindrical, stepped, and conical bowls

Vibratory circular drives

Vibratory linear drives

Step feeders

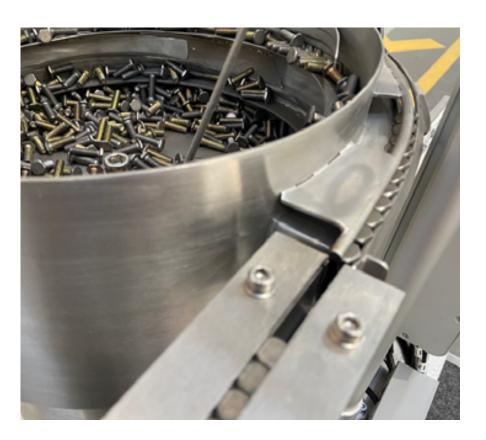
**Hopper Units** 

Control units & Accessories











### SCREWDRIVING & FASTENING SYSTEMS WITH AUTOMATIC FEEDING

Hand-held screwdrivers

**Automatic screwdrivers** 

Setting & riveting systems

**Turn-key solutions** 

Feeding units

**Control units and accessories** 











### PRECISION ELECTRIC SCREWDRIVERS

Screwdrivers with integrated transducer

Angular screwdrivers

Torque and angle screwdrivers

Controllers

**Torque testers** 

Automatic screw suppliers

Reaction arms and positioning systems







### Cleco

Aparafusadoras and Pneumatic Automatic Screwdrivers & Tools

Angle screwdrivers and pistol, corded and cordless

Screwdriver with torque and angle control

Cable, wifi and bluetooth controllers

Tips and bits









### ERGONOMIC SYSTEMS

**Torque Reaction Arms** 

**Ergonomic Accessories** 

**Positioning Control Systems** 

Customized ZeroG Arms Systems (Tightening and handling)











### DRILLING, TAPPING AND MILLING

**Drilling units** 

Tapping units

Milling units

Multi-spindle heads and components









### LINEAR POSITIONING SYSTEMS

Belt driven units

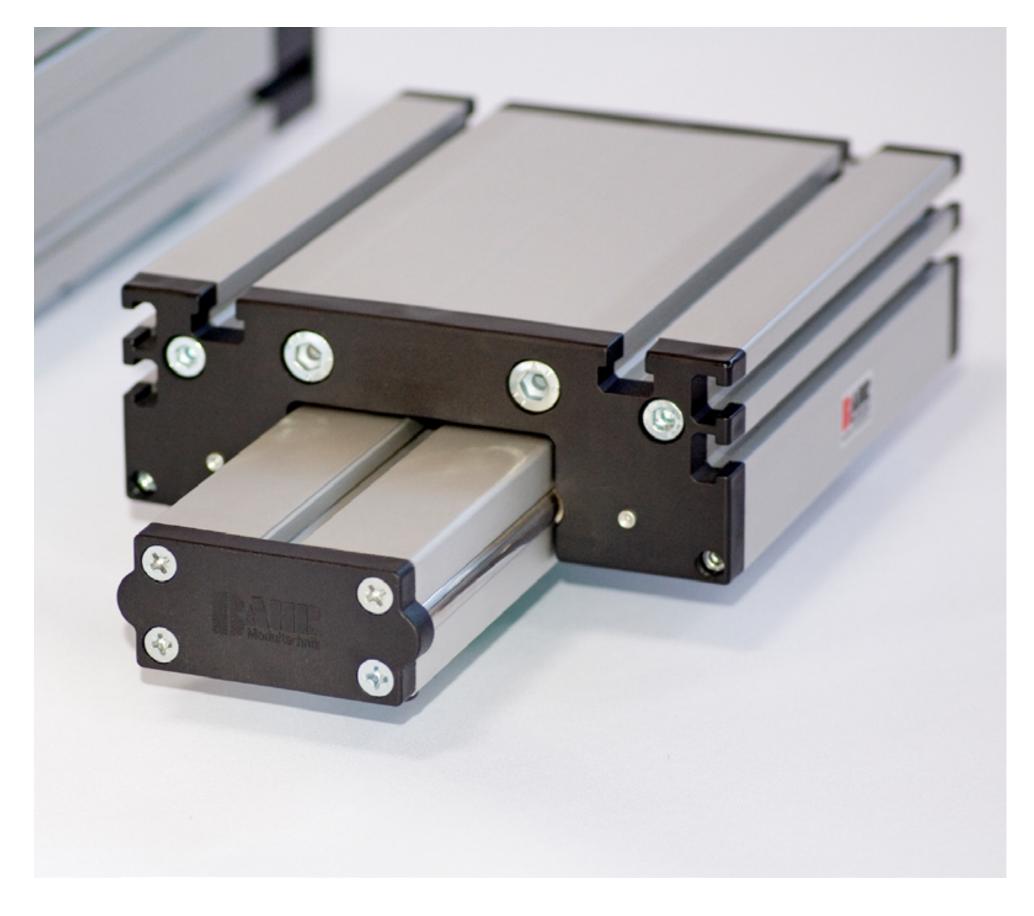
Ball screw/ trapezoidal units

Rack and pinion drive units

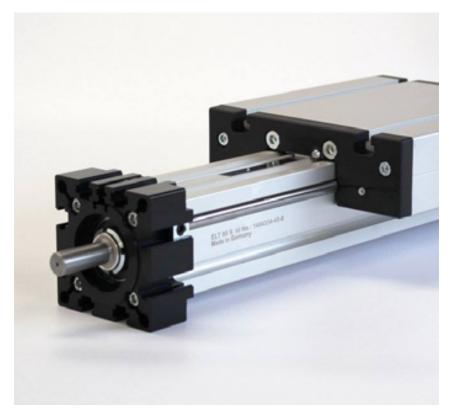
Non-driven units

Stainless steel units

Lifting/rotating units









### **Hepco**Motion®

ADVANCED LINEAR SOLUTIONS

### LINEAR TECHNOLOGY

Linear guides

Linear motion components

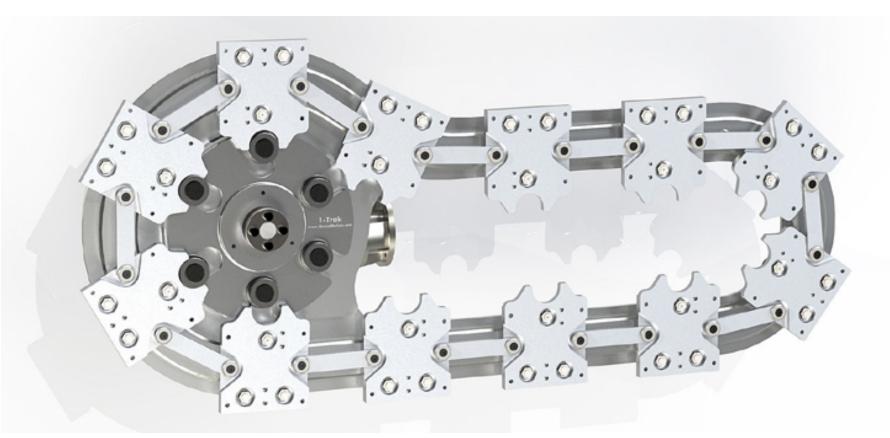
Ring Guides, Track Systems and Segments

**Linear Actuator Systems** 

**Linear ball circulation Systems** 

Linear V guides / Miniature linear guides













### BALL TRANSFER UNITS

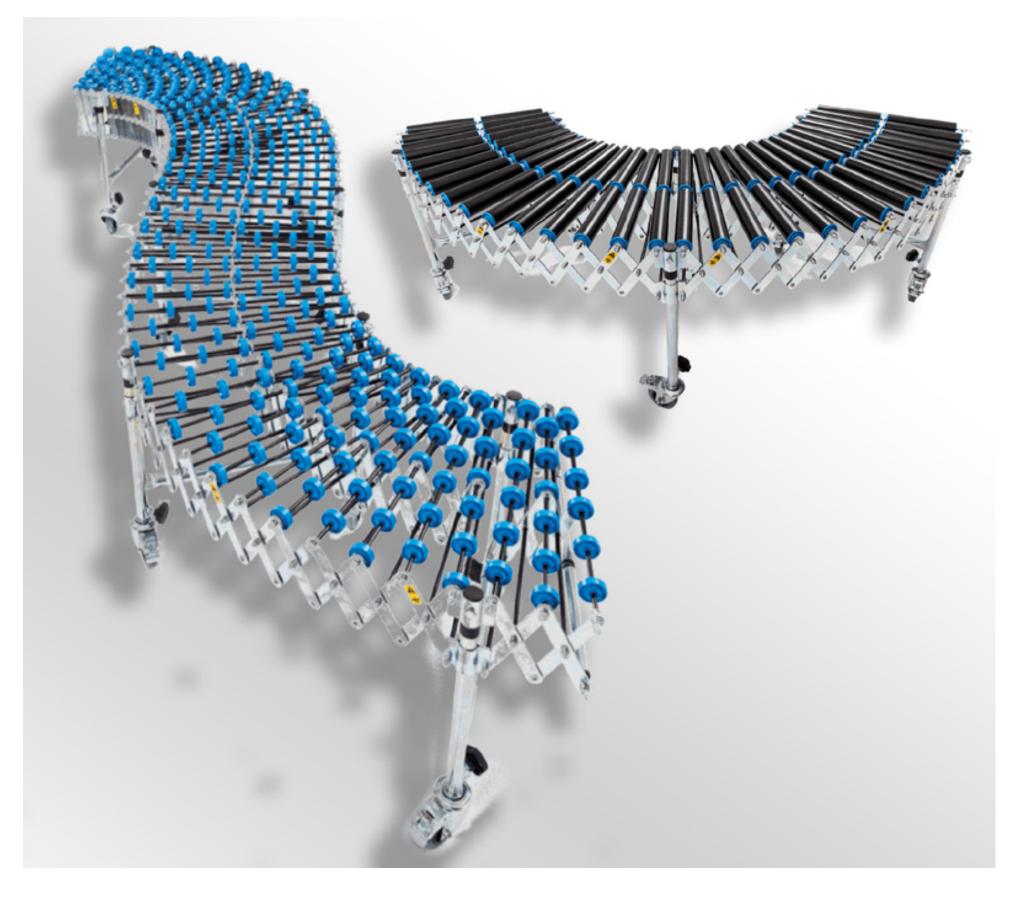
Heavy, medium & light duty ball transfer units

T Bars & B Bars

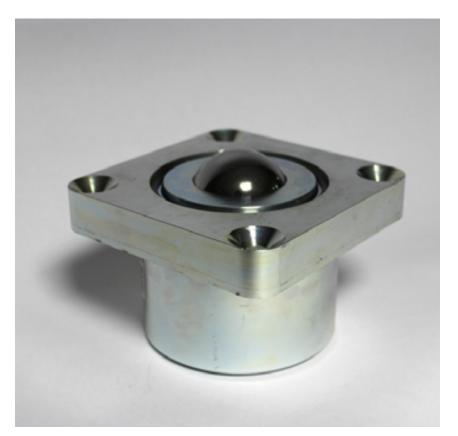
Omnicaster, Omnifloat & Omniwheels

**Ball Transfer Rails** 

**Omnitrack Flexible Conveyors** 











# Our solutions

FLUIDOTRONICA offers customized solutions and ready to meet the specific needs of its customers.



### **Standard Solutions**

In addition to commercializing components for industrial automation of the various brands it represents,
Fluidotronica presents the possibility of creating root systems, that is, turnkey solutions, tailored to the needs of customers.



**CONVEYORS** 





**STRUCTURES** 

SOLUTIONS FOR THE FOOD & BEVERAGE AND PHARMACEUTICAL INDUSTRY



### **CONVEYORS**

Belt conveyors

Roller conveyor systems

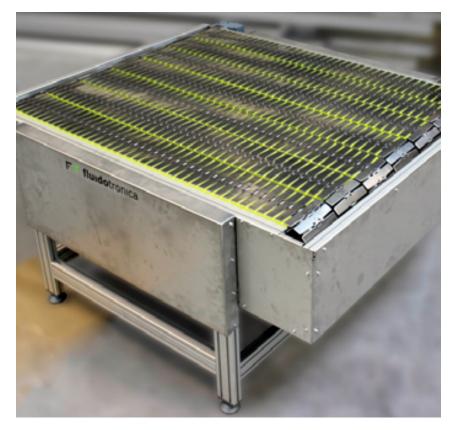
**Timing Belt conveyors** 

Pallet transport systems

Segmented Chain Conveyors & Assembly lines

The Conveyors built by
FLUIDOTRONICA are developed
with the reliable and the versatile
MiniTec aluminium profile system.
They ensure great flexibility for the
constant changes in production and
needs of the market. Our conveyors
are developed to offer a minimum
wear level and maximum levels of
performance and efficiency.











### **STRUCTURES**

Work / assembly / inspection workstations

Safety systems

**Trolleys / Carts** 

Kanban systems and Cabinets

CNC Systems / XYZ Positioning Systems

Exhibitors / Signs / Information panels

The market is in constant change and transformation and it becomes necessary to have a workplace with enough flexibility and ready to adapt to new working conditions. The MiniTec profile modular system is used to build several and different types of structures that are easily adapted to every working environment.











### SOLUTIONS FOR THE FOOD & BEVERAGE AND PHARMACEUTICALINDUSTRY

- Robot cells
- Pvc and polyurethane standard conveyors
- Segmented chain conveyors
- Belt conveyors
- Drive and gravity roller conveyors

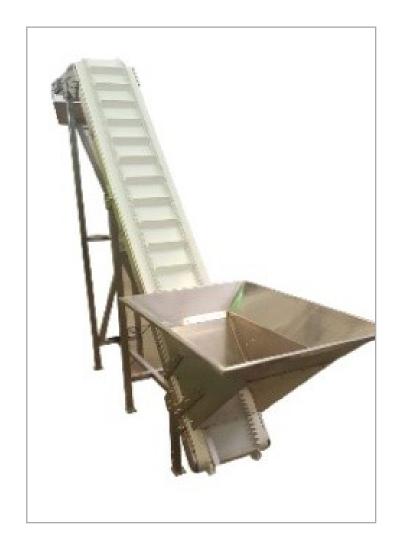
- Retractable conveyors
- Manipulation systems with linear axes
- Tray aligners
- Rejection systems
- Palletizing lines
- Customized metalic structures

Customized Solutions for the Food & Beverage and Pharmaceutical Industry for industrial processes such as manipulation (with or without artificial vision), conveying, palletizing, and packing and according to customer's needs.







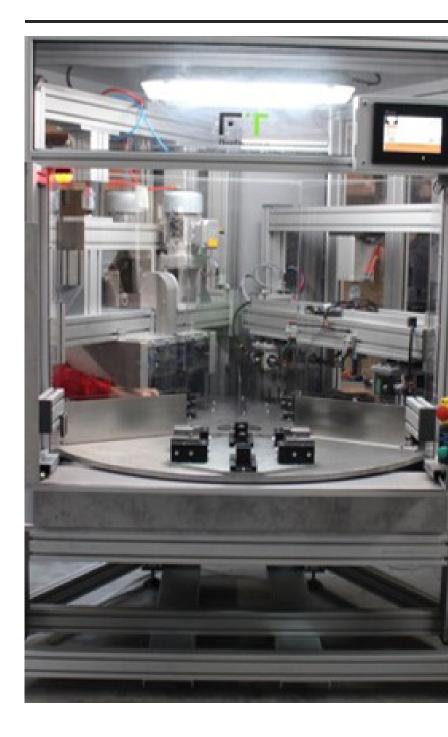


# Special Machinery Solutions

FLUIDOTRONICA develops turnkey solutions to meet customers' needs.



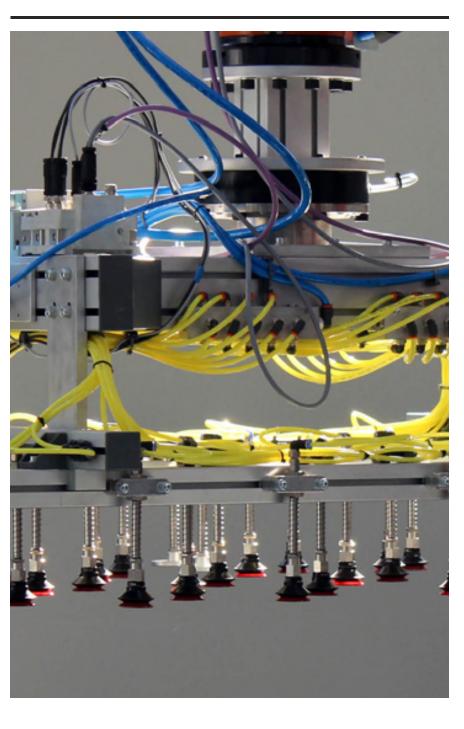
**ROBOT CELLS** 



**PERIPHERALS & SYSTEMS** 



**ASSEMBLY LINES** 



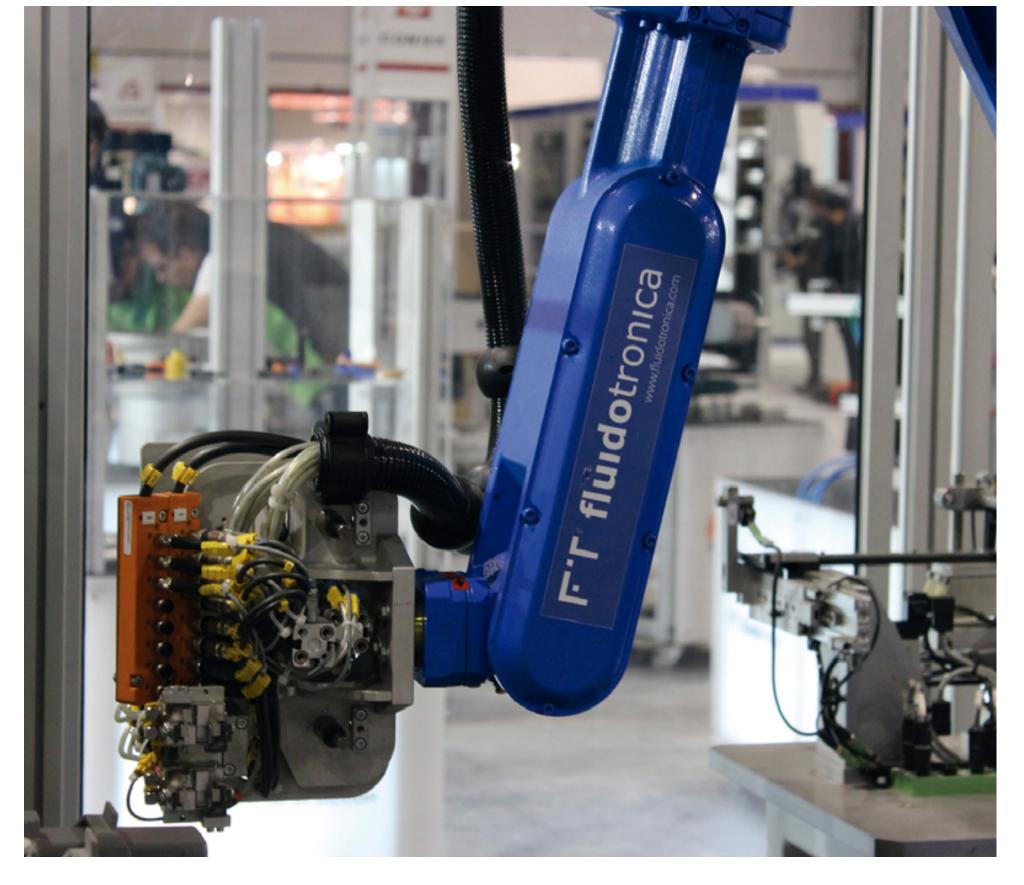
**END-OF-ARM-TOOLING (EOAT)** 

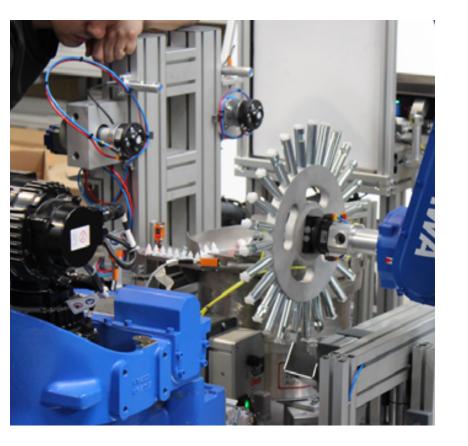


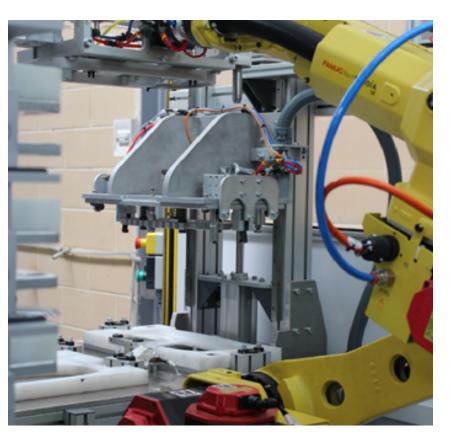
### **ROBOT CELLS**

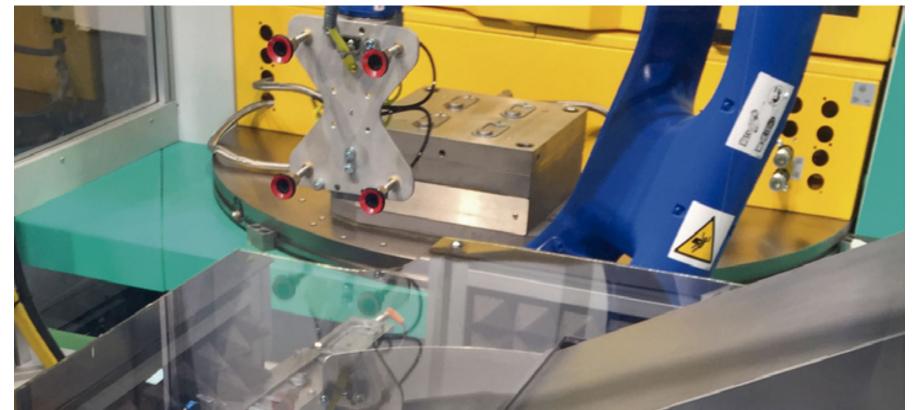
- Palletizing
- Insertion
- Welding
- Detection
- Manipulation
- Machining
- Assembly
- Packing
- Paint

Industrial Robots are great solutions to apply in Industrial Automation processes with the most diversified tasks. With our Robot Cells and Automated Solutions, customers can combine productivity optimization with a high level of efficiency and at the same time reduce costs.









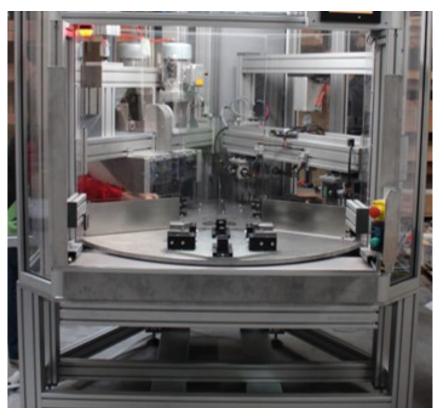


### PERIPHERALS AND SYSTEMS

- Component Detection / Insertion
   Equipment
- Mounting Equipment
- Welding / Bolting Equipment
- Riveting / Bolting Stations
- Test Stations
- Pre-assembly Peripherals
- Feeding Systems
- Laser cutting Systems
- Stream Cutting Systems
- Positioning Systems
- Transfer Systems
- Verification Systems
- Trimming Systems

Automation of industrial production processes has brought several advantages over the last few years: increased productivity, cost reduction, and improved working conditions for workers.







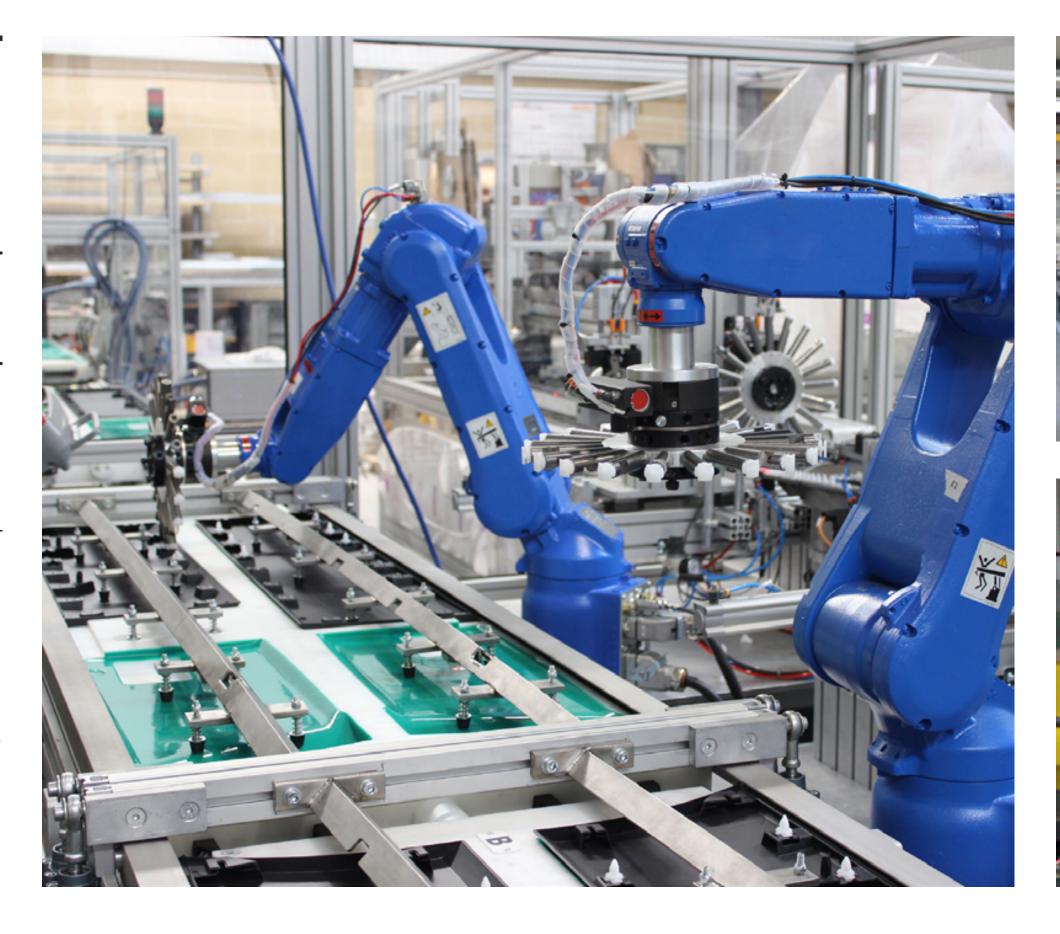




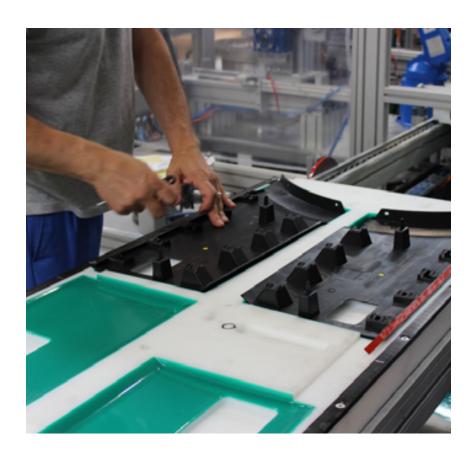
### ASSEMBLY LINES

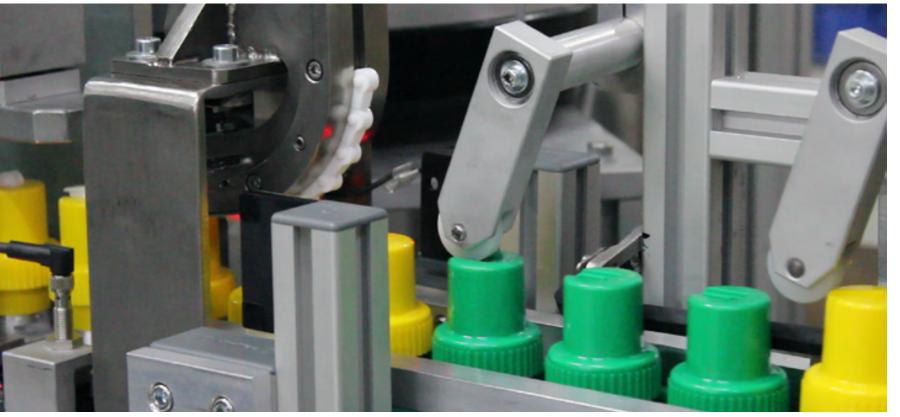
- Assembly
- Feeding
- Handling

Highly efficient and profitable
Assembly Lines with the best
quality in the most relevant aspects:
components, mechanical movement,
precision, standardized processes,
short cycle times and efficiency in the
mass production process.







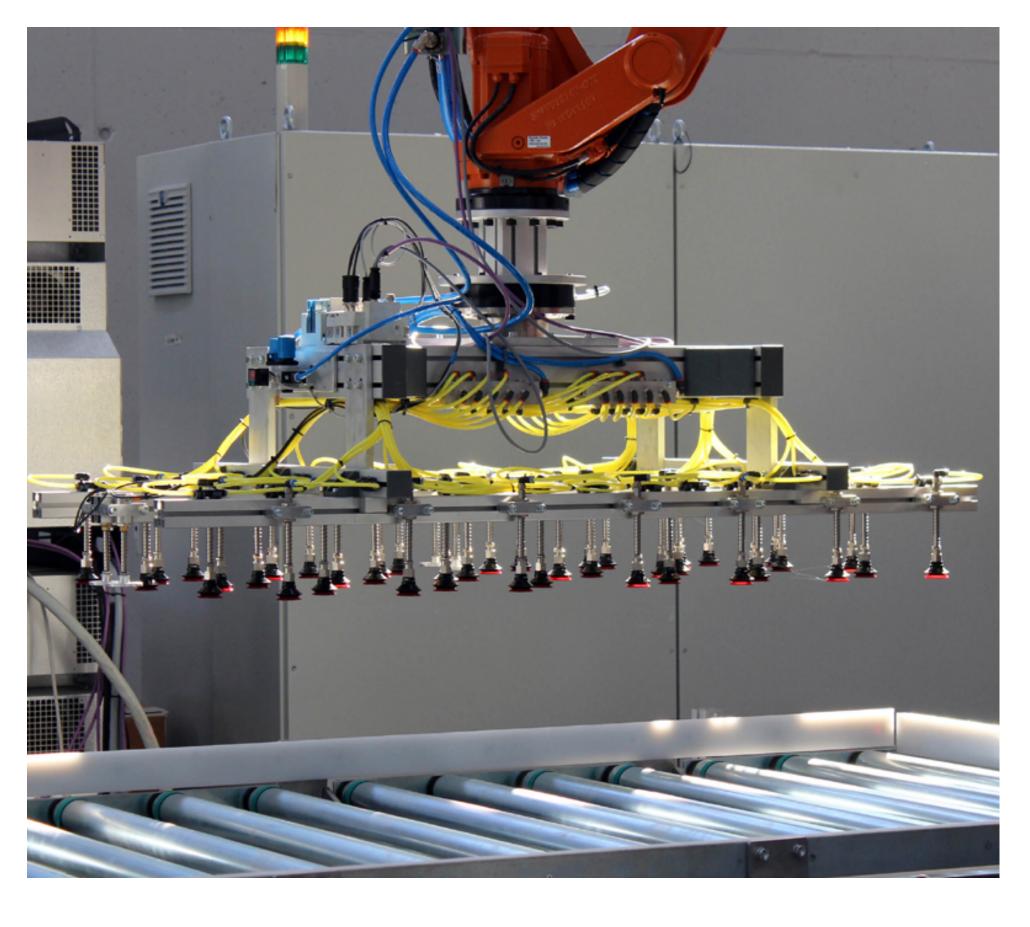


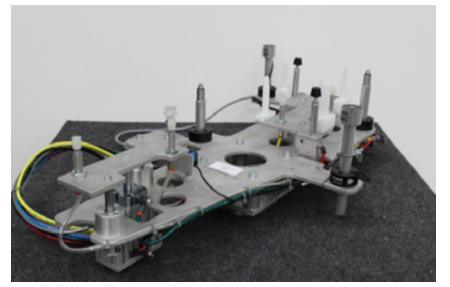


### END-OF-ARM-TOOLING (EOAT)

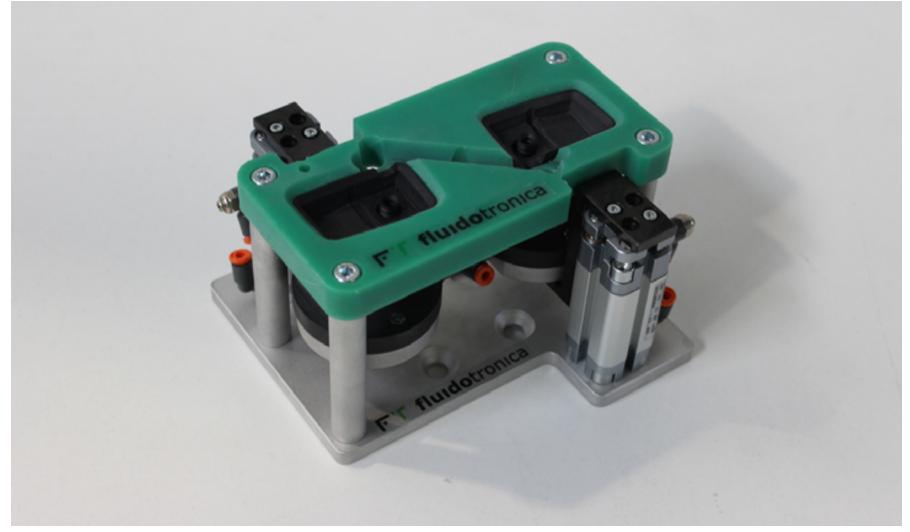
- Handling of parts and sprues
- IML feeding and positioning on mould
- Handling of inserts and precision components
- Handling of pallets and heavy loads
- Custom on demand solutions

The advantage of developing an EOAT (End-Of-Arm-Tooling) with FLUIDOTRONICA is that our customers can find everything in just one partner: planning, design, construction, installation, follow up at start-up and after-sales service. Our EOAT solutions are built with components of high quality for greater life cycle, and they require low maintenance.









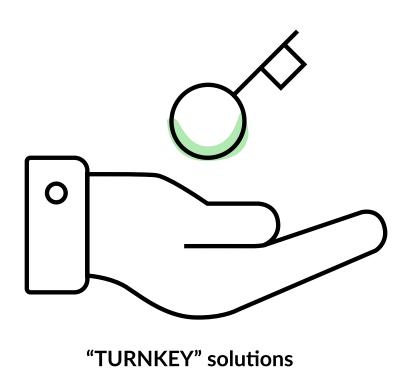
# Our services



to use

# We are not just brand representatives or product sellers.

Over time, we have been developing valences that allow us to meet the needs of our customers, always providing them with the "turnkey" solution that best suits their interests. To achieve this, Fluidotronica has the following services at your disposal:



Methods and times **Process study** Layouts Ergonomics and quality Several softwares (Solid Works, Inventor & AutoCAD, Eplan, Roboguide, etc.) **Electrical &** Instructions and Maintenance manuals Mechanical 3D **Project** Risk analysis Electrical, pneumatic and hydraulic diagrams Milling machines (CNC machines and CNC Lathes) Machining and Welding **Assembly** 3D Printing Construction / mechanical and electrical assembly Fluidotronica solutions are completely tested and **Tested Final** ready to use. solution and ready

### Contacts



### **Address**

Rua da Zona Industrial de Ouriçosa, 125 3720-592 UI - Oliveira de Azeméis

Google maps 🗷

### Contacts

(+351) 256 681 955 FAX (+351) 256 065 860 fluidotronica@fluidotronica.com

### **Social Media**











/fluidotronica

#### Website

www.fluidotronica.com 7

### **Sales contacts**



**TIAGO SOARES** National market

Viana do Castelo | Braga | Porto | Vila Real | Bragança Leiria | Castelo Branco

+351 913 080 315

tiago.soares@fluidotronica.com



**HELDER PEREIRA** National market

Aveiro | Viseu | Guarda | Coimbra

+351 910 296 361

helder.pereira@fluidotronica.com



PAULO MORGADO National market

Lisboa | Santarém | Portalegre | Évora | Setúbal | Beja | Faro

+351 917 085 243

paulo.morgado@fluidotronica.com



**HÉLDER SILVA** Internacional market

+351 912 796 326

helder.silva@fluidotronica.com





# Thank you!